

# **BRAND INDEX**

## Delivering Technology to the Scientific Community

Instrumentation | Equipment | Consumables | Reagents & Assays | Technical Support





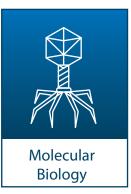




























Welcome to the Bio-Strategy Brand Index. Here you will find the key brands and products available in New Zealand.

Bio-Strategy, part of DKSH Group, is an ISO 9001:2015 accredited distribution company offering a comprehensive portfolio of high-quality instrumentation and equipment, consumables, chemicals as well as reagents and assays for your laboratory research, analysis and production.

The Bio-Strategy team shares a passion for science and, in partnership with world leading suppliers, we provide our customers with the best options to advance their research and work.

We deliver quality technology to numerous market sectors including Diagnostic Laboratories, Academic Research, Government Institutes, Applied Testing and Industry. Our specialists can tailor solutions to fit your research and business needs.

Bio-Strategy's head office is located in Auckland with local teams throughout the country. Our skilled application scientists, sales specialists and service engineers, backed by a committed customer services team, are available to support you and all your laboratory requirements.

John Chesterfield Chief Executive Officer Bio-Strategy Part of DKSH



### **AUTOMATION** - Sample Preparation & Processing

**ROBOTICS** 

Automated liquid handlers for sample preparation, with a myriad of dedicated applications, from low thru-put small footprint of the ML prep to higher thru-put systems of the STARline and Vantage.







Grenova automated tip washers to accommodate most industry brand tips ensuring sustainability.

TipNovus Tip Washer









ML Prep

Nimbus

**VANTAGE** 

### **AUTOMATION** - Automatic Storage & Retrieval







SAMPLE MANAGEMENT FOR LIFE SCIENCE **STORAGE** 



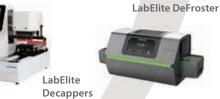
automation

Automated storage management solutions, decappers and consumables for safe storage of patient samples/biobanking with full traceability, from ambient down to -185oC with Askion's automated LN2 based cyro-storage.









### **AUTOMATION** - Integration for Total Workflows



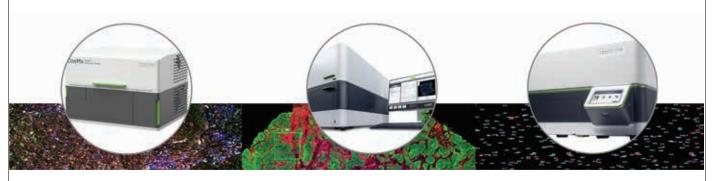
Integrations with automated sample processing and storage as well as with other 3rd party devices for Total Workflow Solutions with Biosero Green Button Go Software Scheduling.





Green Button Go™

# nanoString Catalyze The Next Revolution Using Spatial Biology



### CosMx® Spatial Molecular Imager

Map RNA and protein molecules in intact tissue with sub-cellular resolution

### GeoMx® Digital Spatial Profiler

Combine high-plex & high-throughput spatial RNA and protein analyses

### nCounter® Analysis System

Complete solution for digital detection and counting large sets of molecules

### See the proteome in a way that has never been possible before

### The Proteograph™ Product Suite

Seer offers the first and only automated platform for proteomic studies that enables sampling across the entire plasma proteome's wide dynamic range, allowing discovery of novel protein variants with the reproducibility and speed needed for high throughput studies.





### **Advancing Discovery in Protein and Cell Biology**

- Microplate Readers and Washers
- Cellular Imaging Sytems
- FLIPR Penta
- Clone Screening
- Assay Kits, Clone Media and Reagents





Develops and manufactures microscopes and scientific instruments for the analysis of microstructures and nanostructures. Widely recognised for optical precision and innovative technology, the company is one of the market leaders in:

- · Compound Microscopes (upright and inverted)
- · Stereo Microscopes and Macroscopes
- Digital Microscopes
- Electron Microscope Sample Preparation Equipment
- · Microscope Cameras and Software







CareDx is a molecular diagnostic company focused on the discovery, development and commercialisation of clinically differentiated, high value diagnostic surveillance solutions for transplant patients.





AlloSeq HCT





### Your Partner in the **Service of Medicine**

BAG Diagnostics provides test systems and reagents which always deliver the highest quality for your diagnostics. This quality ensures that people with impaired organ function, genetic disposition or transfusion needs are given the best possible starting conditions for their recovery/therapy.







Transplantation Diagnostics

Transfusion Diagnostics

Genetics



### A completely new approach!

Next Generation DNA/RNA extraction kits providing more convenience, quality and speed.

By moving to a BioEcho extraction kit you are supporting

• environmentally friendly science: no harsh extraction chemicals • sustainability: with 70% less plastics than standard Silica kits





### Institute de Technologies Jacques Boy:

Laboratory reagents for Blood Grouping and NIPT Fetal RhD Genotyping

In Vitro Diagnostic Medical Devices for immuno-hematology, cell-culture and molecular biology accredited laboratories.



### Meso Scale Discovery® (MSD)

A global leader for innovative assays and instruments for the measurement of targeted molecules in biological samples.



MSD's proprietary MULTI ARRAY technology uses electrochemiluminescence to enable researchers to profile multiple biomarkers simultaneously in a single sample.

# **Alive**Dx

### **Driven To Provide Innovative Solutions**



Products built with the patient in mind and designed to make labs more efficient and clinical decision-making more effective.

MosaiQ® - one of the first multiplexing and multimodality automated testing platforms revolutionizing clinical diagnostics worldwide.



Navigate your way from concept to clinic with MaxCyte

### **Let's Build Better Cells Together**



MaxCyte's unique electroporation technology was designed for safe, efficient and reproducible transfection to enable the development and manufacturing of next generation cell therapies.

Empower your research with ExPERT™ instruments.



### Molecular Testing Anywhere!



Load Sample Insert Cartridge





A leading point-of-care molecular diagnosis provider which is actively contributing to the global prevention and control of major communicable diseases such as COVID-19, tuberculosis and malaria.



# A World-Leading Manufacturer And Service Provider Of Life Science Tools

Laminar airflow, life science, IVF, pharmaceutical, vaccine and cell therapy equipment. Esco products support cutting-edge research, helping biopharmaceutical companies make their drugs safer and more cost-effective, enabling lower cost manufacturing of vaccines, and directly through innovative medical devices and diagnostics.





# Find The Best Solution For Your Rapid Testing Needs

Fast, reliable and easy to use diagnostic test kits and instruments for bioanalytical testing for food, feed, environmental, biopharm, aninmal health and clinical industries.













Autoclaves, steam sterilisers and accessories.

- . All British design
- · More than 60 autoclave models
- · From 40 to 700 litre chamber capacities
- Manufactured in Priorclave's London facility to UK standards
- Extensive range of options enables tailoring to meet your specific requirements
- · Proven energy savings
- · 10 year chamber warranty



cancer diagnostics









Bio-Strategy is the exclusive distributor for Epredia in New Zealand and Australia. Epredia is a Global Leader in Precision Cancer Diagnostics and Tissue Diagnostics offering the highest quality products to enable our customers to achieve diagnostic excellence.

- · Instruments: Cryostats, Microtomes, Printers, Tissue Processors & Embedding, Stainers, Coverslippers and Cytocentrifuges
- · Consumables: Slides (Superfrost and Superfrost Plus), Coverslips, Blades (MX35 Ultra), Cassettes and more





POWERED BY

SHANDON MICRON MENZEL-GLÄSER





JASCO is a global leader in a wide range of innovative technologies using optical spectroscopy and chromatography.



### Spectroscopy

JASCO delivers an impressive range of optical spectroscopy instrumentation.

They are compact in design, robust in operation and range from entrylevel models to extremely sensitive research-grade instruments.



### Chromatography

High Performance Liquid Chromatography EXTREMA 4500 Models is a conventional HPLC that aggregates the technology cultivated with EXTREMA 4000 Models into a compact casing with a width of only 15cm.

Next generation chromatogaphy configurations have arrived.



### **Delivering Tailored Solutions**

Advion Interchim is a provider of analytical instrumentation (such as mass spectrometers & liquid chromatography) and laboratory consumables.

In combination with the extensive consumable range from Interchim, Advion Interchim provide the best in-class solutions for any laboratory setting.



Mass Spectometry



The Advion portfolio can be summarised

Purification



Consumables





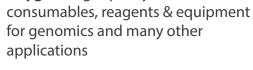








**Corning:** Cell culture, scale-up/bioprocess, drug discovery, innovative vessels, advanced surfaces and quality media products.



**Axygen:** High quality reliable

- · Automation Consumables
- . PCR Consumables
- . Liquid Handling
- . Equipment







**Falcon:** Tubes, serological pipettes and cell culture products.























**Cytiva:** Provide protein purification chromatography with ÄKTA systems & columns, resins for FPLC, Western Blotting reagents, membranes & imaging systems, Biacore consumables, Nucleic acid purification & amplification in the illustra range, Percoll & Ficoll cell density media and Whatman filtration products.





**DWK Life Sciences:** Leaders in the manufacture and supply of glass and plastic labware, cell culture apparatus and consumables, with brands like Duran®, Pyrex® and KIMBLE® dating back over 100 years providing solutions for Scientific Research, Pharmaceutical, Healthcare, Environmental and Industry applications.

- DURAN° Borosilicate 3.3 Glassware
- WHEATON° Cell Culture & Chromatography Solutions
- · KIMBLE KIMAX KONTES Glassware
- · PYREX® Laboratory Glassware
- QUICKFIT® Ground-Glass Jointed Glassware
- · MBL° Volumetric Glassware
- SVL<sup>®</sup> Screwthread Jointed Glassware
- AZLON® Reusable Plasticware





X-ray irradiators designed for blood, small animals, insects, cells and cannabis decontamination.

Powered by Quastar®







Lec Medical range from Rollex: Spark-free laboratory refrigerators, pharmaceutical refrigerators, and freezers.





Laminar Airflow Products (incl. Class II) and Freeze Dryers.

## **JYROZEN**





Centrifuges, concentrators and freeze dryers.



magnetic susceptibility balances.





refrigerated circulators and vortex mixers.



meters, dry block heaters, shakers, magnetic

stirrers and vortex mixers.



Magnetic stirrers, hotplates, vortex mixers, orbital shakers, grinding mills, dispersers/homogenisers, bomb calorimeters, rotary evaporators and viscometers.





Disposable and multi-use plasticware for laboratories, clinical diagnostics and life science research; tubes, containers, PCR, cell and tissue culture, liquid handling and microbiology disposables.

### **HAMILT®N®**

### The Measure of Excellence

Hamilton Company products provide you with unmatched accuracy and precision in your everyday laboratory tasks and workflows.

- The most comprehensive selection of syringes and needles
- A complete selection of silica and polymer based HPLC columns
- Automated intelligent diluting and dispensing with the Microlab 600 series
- Robust and intelligent in-line process sensors for pH, ORP, Dissolved Oxygen and Conductivity











Benchtop and Digital handheld refractometers, optical handheld refractometers, bilirubinometers, veterinary and clinical handheld refractometers & refractometer calibration oils.



Experience a HIGHER LEVEL of PROTECTION







Globally trusted gloves for life science, industrial research & clean rooms (PPE), Ansell Microflex & Touch N Tuff premium quality laboratory & examination gloves (PPE).





Assays measuring human complement, autoimmune markers and hormone analytes (Euro Diagnostica have changed their name to Svar Life Science AB).

# Rely+On<sup>™</sup> Virkon<sup>™</sup>



The high Level disinfection of choice for disinfection of hard surfaces. Effective against Hepatitis A, B, and C, HIV, MRSA, Influenza A Virus, E- coli (ESBL), Klebsiella pneumoniae (ESBL), Coronavirus Middle East Respiratory Syndrome (MERS) and SARS-Cov-2 (Covid-19).



Laboratory Immunodiagnostic Products And Equipment



Enzyme Immuno (ELISA) Assays, Saliva Tests, Tumour Marker Assays, Chemiluminescencs Assays, Rapidscreen Assays



The wise choice



Scharlau products from Scharlab offer an extensive range of exceptional purity chemicals, reagents, organic standards, and other items for Chemistry and Microbiology.





Pre-Sales Support (Engineering Site Visit)

Installation (Enginers)

IQ/OQ available (Engineers)

Training and Applications
Support
(Application Scientists)

Ongoing Maintenance and Repairs (Engineers)

Further Applications Support as your needs grow (Application Scientists)



#### **Protect Your Investment!**

Support available every step of the way with Field Service Engineers and Application Scientists

Improve your lab productivity and accelerate your research.

Here at Bio-Strategy we pride ourselves in providing:

Country-Wide Coverage | Factory Trained Engineers and Scientists | Original Spare Parts

# FIELD SERVICE SUPPORT Installation | Compliance | Maintenance

### Get the most return for your investment

The condition, life span and accuracy of instruments is critical for the most essential tasks in the laboratory.

Bio-Strategy's Technical Service is designed to help keep your lab instruments precisely up and running which gives you peace of mind.

#### Peace of mind

We do this by offering complete service solutions from installation, after sales service and compliance to the supply of original spare parts.

Our large team of factory-trained engineers covers all regions of New Zealand.

### Certifications

- ISO-9001:2015 Certified
- ANZ
- · IQ/OQ

### Service Agreements\*

- Tailored to customer's needs on a wide range of supported equipment
- Comprehensive Agreements covering service and parts
- Standard Agreements including scheduled Preventative Maintenance services and up to 10% off parts and breakdown labour
- Advanced scheduling of Preventative Maintenance

\*initial checks on equipment out of warranty may be chargeable

#### **Remote Support**

- In-house engineer for phone support
- Remote support diagnostic capabilities



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service.nz@bio-strategy.com
www.bio-strategy.com



#### **BRAND LIST - BY CATEGORY**

#### Instrumentation (2)



Advion Interchim (p.9)

AliveDX (p.7) Askion (p.3) Biosero (p.3) Cryoxtract GeSiM

Gold Standard Diagnostics (p.8)

Grenova (p.3)

Hamilton Robotics (p.3) Hamilton Storage (p.3)

Jasco (p.5)

Leica Microsystems (p.5) Meso Scale Diagnostics (p.7) Molecular Devices (p.4)

Nanostring (p.4) **PG** Instruments

Rad Source Technologies (p.11) SEER (p.4)

### **Equipment**



Analytik Jena (UVP)

Axygen (see Corning) (p.10)

Biochrom Boeckel+Co Corning (p.10) Cytiva (p.10) Electrothermal Epredia (p.9) Esco (p.8) Gerber Funke

Grant Instruments (p.12)

Gyrozen (p.11) Hach (p.12)

Hamilton Company (p.13)

IKA (p.12) Lab Companion LaboGene (p.11) Macherey-Nagel Major Science Marcus Sommer Miele (p.5) Nabertherm

Pall - A Cytiva Brand

PHCbi (p.5) Priorclave (p.8) Reichert (p.13) Rollex Medical (p.11)

Ohaus (p.12)

Seward

Sherwood Scientific (p.12)

Simport Scientific

Temperature Technology

Thermoline Scientific UStar (p.7)

### Consumables



Advion Interchim (p.5) Analytik Jena (UVP)

Ansell (p.13) Axygen (see Corning) (p.10) Azlon (see DWK) (p.10) Bel-Art SP Scienceware Boeco (Boeckel+Co) Corning (p.10) Cytiva (p.10) Dupont

DURAN (see DWK) (p.10)

DWK (p.10) Epredia (p.9)

Falcon (see Corning) (p.10) Hamilton Company (p.13)

**ILC** Dover Kima

Kimberly Clark

Kimble (see DWK) (p.10)

Labplas La-Pha-Pack Macherey-Nagel Marcus Sommer Marienfeld

Pall - A Cytiva Brand Rely+On Virkon (p.14)

Sarstedt (p.13)

SciLabware (see DWK) (p.10)

Seward Saint Gobain Swann-Morton Tenak A/S Terumo

Whatman (Cytiva) (p.10) Wheaton (see DWK) (p.10)

Whiteley Wipak

### Reagents & Assays 🔊

**Acros Organics** AliveDX (p.7)

Associates of Cape Cod BAG Diagnostics (p.6) BioEcho Life Sciences (p.6) Cambridge Isotope

CareDX (p.6)

DRG International (p.14)

Fujirebio

Gold Standard Diagnostics (p.8) IBJB - Institut de Biotechnologies

Jacques Boy (p.6) Macherey-Nagel Molecular Devices (p.4)

Santa Cruz Scharlau (p.14) SEER (p.4) Serva

Svar Life Science (p.14)

UStar (p.7) Veracyte\* Virkon Aquatic Wako

\*Prosigna Breast Cancer Prognostic Gene Signature Assay